Make a Store Sale

Jackrabbit gives you options when you want to make a sale from your store. You can post the fees to the family's account or accept immediate payments at the time of sale for store item(s).

Make a Sale/Post Fees

There are multiple ways to make a sale in Jackrabbit: from the *Module (menu) > Store*, directly in a *Family* record, or in an *All Families* grid.

 Go to the Store (menu) > Make Sale or alternatively, open a family record and click the Make Sale/Post Fees button or click on a family row menu Post Fees) in the Families (menu) > All Families. Regardless of the access point, you start from, the procedure is the same.

	DASHBOARDS FAMILIES STUDENTS CLASSES EVENTS STAFF TRANSACTIONS STORE REPORTS					
From the Store Menu	Hi, Ed's Recreational Center! Make Sale Welcome to the Executive Dashboard! Ltems Add Item					
This option allows you to choose a family or store.	- Key Metrics Item Vendors Enrollments & Drops Actives Store Accounts Enrollments at 312 Active Families of 272 Add Store Enrollment Percentage - 79.59% Active Students of 297 Active Students of 297					
From a	Family: Bennett					
Family Record This option allows you to complete a transaction for a specific family.	SAVE CHANGES DELETE Make Sale/Post Fees Payment/Credit Refund Statement Add Student Summary Co S Classes Events Transactions Billing Info Misc					
speeme ranniy.	View Past Enrollment History Mass Drop Classes					

- 2. Select a Store or Family.
 - Store When you initiate your sale from the Store (menu) > Make Sale, the default store information is automatically added to the Store Details section. If you have multiple stores the default is set to the first store that was added to Jackrabbit, as identified by the Store ID that was created for it at that time. The Store ID is located on the Summary tab of the Store record, on the bottom right. See Add Additional Store Accounts for more information.
 - **Family** When you initiate your sale from a*Family* record > *Make Sale/Post Fees* button, or a *Family row menu*, the family's information is automatically added to the*Family Details* section.

Note: If the sale is for a different store or family, start typing into the *Store/Family Search* field. Jackrabbit will search for matches after the first letter is typed. A list of matches displays and the correct one can be selected. All *Store* accounts are listed with 'Store:' in front of the name to differentiate between stores and families. Stores show at the top of the list. To assist in finding the correct family, each account displays the store/family name and billing contact's name and address.

RETURN	Family	or Store name	e is pre-filled			
Family Details	depen	ding on wheth ated in a Fami	ner the sale		Sale Sum	nary Save Fee is only an option
Bennett	4	rom the Store	<i>'</i>			when the sale is initiated in a Family record.
Address	153 Flynn Stre Huntersville, N				Payment	
Transaction Date	5/21/20	24				ee & Pay Now Save Fee
Select Store Ite	ems 🔻 ? –					
	ems 🔻 ? –	Item Name Qty	Student	Class/Eve	nt Note	Price Discount Amount
Return Item	Item#	Item Name Qty T-Shirt - S 1	Student	Class/Eve	nt Note	
Return Item	Item #			~	v	

- 3. Select Store Items. Enter the item number manually or use a barcode scanner. The item's price and details will appear on the transaction line when the item is selected. New rows are added automatically.
- 4. Select the **Quantity (Qty)**. Use the up/down arrows to select the correct quantity. Once an item is selected the predetermined price will populate and the *Discount* and *Amount* fields become activated.

Note: The tax is totaled in the Sale Summary section (top right).

- 5. Select Student, Class/Event, and add a Note if applicable.
- 6. Add a **Discount** for the store item or click on the calculator icon.
 - The calculator icon opens up a *Discount* window where you can enter the discount amount, discount percentage or click on a *Quick Discount* button. The *Quick discount* buttons will calculate the correct amount.
 - Go to the Gear (icon) > Settings > General > Drop-down List Editor (left menu) > Transaction > Quick Discount to add up to 4 discount amounts.
- 7. Add fees in the Post Fees section (bottom) that are not store-related when applicable.
- 8. Click on **Save Fee & Pay Now** or **Save Fee** to complete the transaction and move to payment options on the *Payment Transaction Entry* page.
 - Save Fee will only display when you initiate a sale from aFamily record.
 - Save Fee & Pay Now button is visible if the transaction is for a Store account.
 - After clicking on Save Fee & Pay Now, if the family has a prior balance, you'll be asked if the full balance is being paid. If Yes is selected, then the full balance will appear as the payment amount. If No is selected, then only the amount of the transactions just entered will be the payment amount.



If you don't see the Payment Transaction Entry page after clicking a payment button, check your pop-up blocker and allow the pop-up.

Payment Options

You'll notice multiple payment options for store merchandise: cash, check, credit cards, and any other payment methods you accept for your business. The payment method drop-down list is created under the *Gear (icon) > Settings > General > Drop-down List Editor (left menu) > Transaction > Payment Method.*

Use Card/Acct on File - This will process the payment amount using the credit card/bank draft information on file (Family's *Billing Info* tab). This button is inactive for store accounts because they do not have credit cards on file.

Use New Card/Acct on File- Opens a pop-up window to enter the customer's credit card information.

When using a Family account, an option is offered to save the credit card information (if no card is currently on file) or replace the existing credit card (if a card is already on file).

If the Family Billing Contact has an email address, the email receipt confirmation is automatically sent to this email address unless the *Do Not Send* box is checked. To email confirmation to another email address, enter the email address(es) in the space provided.

Use Terminal Payment - This option is ONLY available when you have an EMV Card Terminal set up for your business. The card can be swiped with a card swipe reader or the credit card information can be manually entered. When using the Store account, the card is processed for this transaction ONLY. No credit card information is saved.

Print a Receipt

On the *Payment Transaction Entry* page, check the *Receipt* box. The receipt lists all fees related to the payment. e-Commerce payments include the approval code, transaction id code, and last 4 digits of the card number. Payment notes also appear on the receipt.

Receipts that are emailed with credit card transactions only include the total amount of the transaction.

A sample cash receipt is shown below. You have the option to *Print* or *Email* the receipt from this window.

Receipt							
From: Ed's Recreational Ctr 10000 Bailey Road Mooresville, NC 28115							
Tax ID: 00-000000							
For: Each item purchased Trisha Bennett and paid for is listed Payment Summary separately on the receipt.							
Fee Date Type Student Class/Event 05/21/2024 Merchandise Note: T-Shirt - S	AmountTaxAmount Paid10.000.8810.88						
Billing Information Payment amount, payment Trisha Bennett date are shown here.	Payment: 10.88 Discover xxxx-xxxx-2939						
28078	SUCCESS						
Customer ID: 12936039 Transacti	Authorization Code: 123456 Transaction ID: 9543246320 on Date: 05/21/2024 09:47 AM						
Print Email Cancel							

➢ Frequently Asked Questions

Expand/Collapse All