## Report on Trial Enrollments

After a trial is completed, there are three reports that track trials:

- Drop History
- Enroll History
- Enrollment Detail

Select **Trial** as the *Enroll Type* in the *Search Criteria*.

If a trial does not become a student or was a no show, leave the *Enroll Type* as *Trial* and drop the student from the Class. Enter a drop reason (Example: *No Show*).

Report on trials that did not become students by going to Students (menu) > Student Reports > Drop History. Be sure to select Enroll Type = Trial.

Track students who enrolled from a trial by setting the Enroll Type in Students (menu) > Student Reports > Enrollment Detail to Trial - Enrolled.