Lesson #5 - Emailing Families/Students

Send an Individual Email

There are a few different ways to email an individual family or staff member in Jackrabbit:

- Email button on a Family or Staff record.
- Email links in multiple locations within Jackrabbit.

When you are entering the text for your email message, useShift+Enter to create single spacing between lines and the Enter key for double spacing.

Use the Email Button in Family or Staff Record

To send an individual email from Jackrabbit's email program use the **Email** button located in either the *Family* or *Staff* records.

- 1. Select the Family or Staff member you would like to email.
- 2. Click the Email button.
 - In a Family record Select Recipients from the menu listed: Send additional email to..., select
 Send replies to... (emails shown come from the Gear icon > Settings > General > User IDs > select
 a User ID > Email).
 - In a Staff record Email replies sent to and Send Additional Emails to are located below the email message section (Gear icon > Settings > General > User IDs > select a User ID > Email).
- 3. Choose a pre-existing email **Template**, a saved **Favorite**, or create a new email message by choosing one of the following from the **Type** drop-down list:
 - o Email Plain Text Email
 - o Email HTML

- Optionally, you can select to send aPush Notification (if you use the Jackrabbit Plus mobile app) or a Text Message/Email (if you have text messaging enabled)
- 4. Add an Email Subject Line.
- 5. Type the email **Message** text.
 - We strongly recommend you compose your email in the Jackrabbit email editor. If you copy/paste from another application (ie. Microsoft Word) there may be hidden code that will affect the way your email appears to your recipient.
- 6. Click **Attach File**, **Insert Image**, or **Choose from Dropbox** to attach files and add images if needed. See **Email Attachments and Images** for more details.
- 7. Click **Preview & Send** (*Family* record) or **Preview List** (*Staff* record).
- 8. Review the *Matched Recipients* information. Clear the checkbox for any emails you do not want to send.
- 9. Click **Send Now** to send the email immediately or click**Send Later** to schedule a date/time for the email to be sent. See **Schedule an Email** for more details.
 - If you selected Send Now a green box will display to indicate the email is on its way.
 - If you opted to Send Later you will see a blue box confirming that your email has been scheduled.

A confirmation email is automatically sent from the Jackrabbit mail server to the email address you defined as the reply email (*Email Replies Sent To*). This email is not the 'real' message sent to the customer. It is simply an excerpt (1st 1,000 characters) of the email notifying you that the email was sent and listing the recipients' email addresses.

View Sent Emails on the Misc tab can be accessed from the individual Family or Staff record. Email history is retained for 365 days.

It is not possible for Jackrabbit to indicate if your email was not received or opened by the recipient. However, the **Email Bounce Report will** alert you to emails with certain delivery issues.

Use Email Links

In multiple areas of Jackrabbit, a family, contact, student, or staff email address may be linked (underlined & clickable). When you click the email address, Jackrabbit will launch whatever email program is installed on your computer locally (if there is one). **Examples:** Outlook, Microsoft Mail, Thunderbird, Gmail. The email program will open a new email with the recipient **To** field) pre-filled.

Note: If you have Outlook or another email program installed but not set up, clicking the link may trigger an email client setup wizard and prompt you to specify an email address, etc. Jackrabbit can not assist you with the set up of email programs.

If you access your email via a web-based client (Yahoo, Gmail, Hotmail, etc.) clicking the link may not work, however, the email address may be copied from Jackrabbit and pasted into the web-based email *To* field.

When you use a link in Jackrabbit to create an email it is sent b<u>wour</u> email program (as opposed to being sent by Jackrabbit's email program). These emails are **not** tracked in Jackrabbit, there will be no record of that email in *View Sent Emails* on the Family record > Misc tab and it will not be reported in your Jackrabbit email activity. Families will not see those emails in their Parent (Customer) Portals.

Email Families

Jackrabbit offers you multiple ways to email your families. Select the option that works best for your needs.

Email from the All Families grid page.

Email from the Families (menu) > Email/Text Families.

Email a single family from a Family record.

There is no limit to the number of emails you can send.

When you are entering the text for your email message, use **Shift+Enter** to create single spacing between lines and the **Enter** key for double spacing.

Email Families from Families (menu) > All Families

Expand/Collapse

- 1. Go to Families (menu) > All Families.
 - All of your families will be displayed in the grid.
 - Use the **Filter** icon , if applicable, to narrow down the family list.
 - Leave the checkboxes in the 1st column of the grid clear to select all families, or check the boxes for the families to be included in the email.
- 2. Click the **Send a message** icon and select **Email**.
- 3. Define your audience in the pop-up window.
- 4. Click Next: Add'l Settings.

- Click the toggle to include people who have opted out of mass emails.
- Select additional recipients to receive the email when applicable*.
- Choose who to send replies to*.
 - *Drop-down email addresses are located under the User ID (Gear icon > Settings > General > User IDs > Manage Users).
- 5. Click **Next: Composer** to create the email.
- 6. Compose the email. Select an **Email Template** if applicable.
 - We recommend you compose your email in the Jackrabbit email editor. If you copy/paste
 from another application (e.g., Microsoft Word), hidden code may affect the way your email
 appears to your intended recipient.
- 7. Choose a **Type** (HTML or Plain Text) and enter a **Subject Line**.
- 8. Enter the message body or edit the template body if needed.
- Click Attach File, Insert Image, or Choose from Dropbox to attach files and add images if needed. See Email Attachments and Images for more details.
- 10. Click Preview List.
- 11. Uncheck any families you want to omit. To remove every email address, clear the Check All header checkbox and then select specific families.
- 12. Click **Send Now** to send the email right away, or select**Send Later** to schedule the email to be sent at a later time. Refer to **Schedule an Email to Send Later** for more information.

Email Families from Families (menu) > Email/Text Families

- 1. Go to the Families menu > Email/Text Families to open the Email/Text Families page.
- 2. Optionally select Write with Zippy to compose your email using the Zippy Al Assistant.
- 3. Select a **Template** if desired and the email **Type** (Plain Text or HTML).
- 4. Enter an email Subject Line and Message.
 - We recommend you compose your email in the Jackrabbit email editor. If you copy/paste
 from another application (e.g., Microsoft Word), hidden code may affect the way your email
 appears to your intended recipient.
- 5. Click **Attach File**, **Insert Image**, **or Choose from Dropbox** to attach files and add images if needed. See **Email Attachments and Images** for more details.
- 6. Use the Search Criteria to determine who you want to email.
- 7. Select who to **Send Message To** in the Recipients section. You can send to *Contacts, Students and Staff, Contacts and Students, Contacts and Staff, Contacts Only, Students Only, or Staff Only.*
 - If you would like to Include Opt-Out Emails, change the drop-down to Yes.
- 8. Select a reply email address from Email Replies Sent To, which includes the email addresses of all User IDs and Locations in Jackrabbit. Note that the main email address in Organization Defaults is also sent a copy of the email.
- 9. Click Preview List.
- 10. You can clear the checkbox for any families you want to omit or clear the Check All header checkbox to remove every email address and then select only specific families.
- 11. Click **Send Now** to send the email right away, or select**Send Later** to schedule the email to be sent at a later time. Refer to **Schedule an Email to Send Later** for more information.

Email a Single Family from a Family Record

- 1. Locate a family in the **Families** menu > **All Families** grid (or use the global search at the top of the page to open the family record).
- 2. Click the **Family** name to open the Family record.
- 3. Click the **Email** button to open the Email/Text Families page.
- 4. Select the following in the Select Recipients section:
 - Choose recipients (defaults to family contacts checked)
 - o Send additional emails...
 - Send Replies to...
- 5. Select a **Template** if desired and the email **Type** (Plain Text Email or HTML).
 - Optionally, you can select to send aPush Notification (if you use the Jackrabbit Plus mobile app) or a Text Message/Email (if you have text messaging enabled)
- 6. Enter an email **Subject Line** and compose the **Message**.
 - We recommend you compose your email in the Jackrabbit email editor. If you copy/paste from another application (e.g., Microsoft Word), hidden code may affect the way your email appears to your intended recipient.
- 7. Click Attach File, Insert Image, or Choose from Dropbox to attach files and add images if needed. See Email Attachments and Images for more details.
- 8. Click Preview & Send.
- 9. Clear the checkbox for any family members you want to omit. You can clear the Check All header checkbox to remove every email address and then select only specific families.
- 10. Click **Send Now** to send the email right away, or select**Send Later** to schedule the email to be sent at a later time. Refer to **Schedule an Email to Send Later** for more information.

Frequently Asked Questions

- **Q.** How can I find out which families have no email addresses on file?
 - A. Here is how to create a complete list of accounts that have no email addresses on file:
 - 1. Go to the Families menu > All Families.
 - 2. Click the Open filters icon > Financial Details > Find Problem Accounts and set Has Email? to No.
 - 3. Click Apply.

A list of families with no email addresses on file will populate in the grid.

Q. How can I send a mass email outside of Jackrabbit?

A. To send a mass email from your organization's internet service provider, use the Email Listing report to create an email list and export it to Excel. This report can be found under the Families (menu) > Family Reports > Email Listing.

Open your organization's email program, copy/paste the email address column in the email of field, type the message, and send.

Q. What's the best way to email students in an upcoming recital

A. Use the **Email/Text Families** option under the Families menu. In the Class Search Criteria, select the classes participating in the recital. In the Preview List view, uncheck any students who are not participating before you send the email. If you prefer, you can export the data to Excel and use a different email program.

Emails sent to families will be retained in the family email history for 365 days (Misc tab > View Sent Emails).

Email Students

Jackrabbit offers you multiple ways to send emails and student schedules to your students and families. *Note:* Email Families & Email/Print Student Schedules from the Families category must be selected as the user permission in order to use this functionality. To learn how to update User permissions, see Manage User IDs.

Email Students

Depending on why you are sending the email and which students you want to communicate with, select from one of the following options:

- Email students from Families (menu) > All Families, or Students (menu) > All Students
- Email students in all or selected classes from the Classes menu > All Classes.
- Email students in a single class from the Classes menu > All Classes.

Email Students from All Families or All Students

Expand/Collapse All

- 1. Select which menu you prefer to use to send the email.
 - Go to the **Families** menu > **All Families** (filter the grid as needed).
 - Go to the **Students** menu > **All Students** (filter the grid as needed).
- 2. Select the checkbox in the 1st column for the students you want to include in the email. To select all students in the grid, leave the checkboxes in the 1st column blank.

- 3. Click the **Send a Message** icon and select **Email** from the drop-down menu.
- 4. Define your audience in the pop-up window (deselect all the recipients with the exception of *Students*).
- 5. Click Next: Add'l Settings.
- 6. Complete the **Additional Settings** and click **Next: Composer** to open the **Message Classes** page.
- 7. Select a **Template** if desired and the email **Type** (plain text or HTML).
- 8. Enter an Email Subject Line and Message.
 - We recommend you compose your email message in the Jackrabbit email editor. If you copy/paste from another application (i.e., Microsoft Word), there may be hidden code that will affect how your email appears to your intended recipient.
- 9. Click **Attach File**, **Insert Image**, or **Choose from Dropbox** to attach files and add images if needed. See the Help Article **Email Attachments and Images** for more details.
- 10. Click Preview List.
- 11. Clear the checkbox for any students you want to omit. You can clear the Check All header checkbox to remove every email address and select only specific students.
- 12. Click **Send Now** to send the email right away or select**Send Later** to schedule the email to be sent later. See our Help article **Schedule an Email** for more information.

Email Students in All or Selected Classes from the Classes (menu) > All Classes

- 1. Go to the Classes menu > All Classes.
- 2. Select the checkbox in the 1st column for the classes you want to include. To select all classes in the grid, leave the checkboxes in the 1st column blank.
 - o Only students with email addresses on their student record will be sent an email.
- 3. Click the **Send a Message** icon and select **Email** from the drop-down menu.
- 4. Leave only the **Students** selected in the *Define Audience* pop-up window and click**Next: Add'l Settings**.
- 5. Complete the **Additional Settings** and click **Next: Composer** to open the **Message Classes** page.
- 6. Select a **Template** if desired and the email**Type** (plain text or HTML).
- 7. Enter an Email Subject Line and Message.
 - We recommend you compose your email message in the Jackrabbit email editor. If you copy/paste from another application (ie. Microsoft Word), there may be hidden code that will affect the way your email appears to your intended recipient.
- 8. Click **Attach File**, **Insert Image**, or **Choose from Dropbox** to attach files and add images if needed. See the Help Article **Email Attachments and Images** for more details.
- 9. Click Preview List.
- 10. Clear the checkbox for any students you want to omit. You can clear the Check All header checkbox to remove every email address and select only specific students.
- 11. Click **Send Now** to send the email right away or select**Send Later** to schedule the email to be sent later. See our Help article **Schedule an Email** for more information.

Email Students in a Single Class from the Classes (menu) > All Classes

- 1. Go to the Classes menu > All Classes.
- 2. Click the row menu for the class and select Email/Text Class to open the Email/Text Class page. The class name and current enrollment are displayed.
- 3. Select a **Template**, if desired, and the email**Type** (plain text or HTML).
- 4. Enter an Email Subject Line and Message.
 - We recommend you compose your email message in the Jackrabbit email editor. If you copy/paste from another application (i.e., Microsoft Word), there may be hidden code that will affect how your email appears to your intended recipient.
- 5. Click **Attach File**, **Insert Image**, or **Choose from Dropbox** to attach files and add images if needed. See the Help Article **Email Attachments and Images** for more details.
- 6. Using the Search Criteria, add additional students to the email.
- 7. Select who to Send Message To. You can send to Contacts, Students and Staff, Contacts and Students, Contacts and Staff, Contacts Only, Students Only, or Staff Only.
 - o Change the drop-down to Yes if you would like to Include Opt Out Emails.
- 8. Select a reply email address from *Email Replies Sent To*, which includes the email addresses of all User IDs and Locations in your database. **Note:** The main email address in Organization Defaults is also sent a copy of the email.
- 9. Click Preview List.
- 10. Clear the **Check All** header checkbox and select only the students from the class. If you leave all the checkboxes selected, emails will be sent to all contacts for the class, including students, contacts, and instructors.
- 11. Click **Send Now** to send the email right away or select**Send Later** to schedule the email to be sent at a later time. See our Help article **Schedule an Email** for more information.

In addition to emailing students, you can also print their schedules as needed from the **Students** menu > **Students Schedules** > **Print**. Refer to **Email/Print Student Schedules** for additional information.

Save time with the ability to compose and send class emails from multiple locations in Jackrabbit. You can also email specific groups directly from the relevant place in Jackrabbit. For example, you can email students on a specific waitlist directly from that waitlist.

When you are entering the text for your email message, use Shift+Enter to create single spacing between lines and the Enter key for double spacing.

Click on any location below to learn how to send an email from that location.

Expand/Collapse All

Class Record

- 1. Locate a class under the **Classes** (menu) > **All Classes** or from the global search at the top of every page.
- 2. Click the **Email/Text Class** button to open the **Email/Text Class** page. The class name and current enrollment are displayed.
- 3. Select a **Template** if desired and the email**Type** (plain text or HTML).
- 4. Enter an **Email Subject Line** and **Message**.
 - We recommend you compose your email message in the Jackrabbit email editor. If you copy/paste from another application (i.e., Microsoft Word), there may be hidden code that will affect how your email appears to your intended recipient.
- 5. Click Attach File, Insert Image, or Choose from Dropbox to attach files and add images if needed. See the Help Article Email Attachments and Images for more details.
- 6. Using the Search Criteria, select whether or not you want to include waitlisted students, future enrollments, and future drops.
- 7. In the Recipients section:
 - Select who to Send message to. You can send to Contacts, Students and Staff, Contacts and Students, Contacts and Staff, Contacts Only, Students Only, or Staff Only.
 - If you want to **Include mass email opt-out**, change the drop-down to **Yes**.
 - Select a reply email address from Email replies sent to, which includes the email addresses
 of all User IDs and Locations in your database. Note: The main email address in
 Organization Defaults is also sent a copy of the email.
 - Optionally, use the Send additional emails to drop-down to include selected User IDs or Location email addresses.
- 8. Click Preview List.
- 9. Clear the checkbox for any families you want to omit. You can clear the Check All header checkbox to remove every email address and select only specific families.
- 10. Click **Send Now** to send the email right away, or select**Send Later** to schedule the email to be

sent later. See our Help article Schedule an Email for more information.

Waitlist

Email an Individual Student

- 1. From the Class record > Waitlist tab, click the More Options icon on the Student card.
- 2. Click Send A Message, then select Email.
- 3. In the Define Audience window, choose if you want to send the email to contacts or staff in addition to the student.
- 4. Click Next: Add'l Settings.
- 5. Complete the Additional Settings, then click Next: Composer.
- 6. Select a **Template** if desired and the email**Type** (plain text or HTML).
- 7. Enter an Email Subject Line and Message.
 - We recommend you compose your email message in the Jackrabbit email editor. If you copy/paste from another application (i.e., Microsoft Word), there may be hidden code that will affect how your email appears to your intended recipient.
- 8. Click **Attach File**, **Insert Image**, or **Choose from Dropbox** to attach files and add images if needed. See the Help Article **Email Attachments and Images** for more details.
- 9. Click Preview List.
- 10. The list shows everyone who will receive the email. Review the list and clear the checkbox for any person you want to remove.
- 11. Optionally, click the **Show Message** link to preview the message before sending.
- 12. Click **Send Now** to send the email right away or select**Send Later** to schedule the email to be sent later. See our Help article **Schedule an Email** for more information.

Email Multiple Students

- 1. From the Class record > Waitlisttab, choose recipients.
 - Select checkboxes on Student cards to choose specific students to message.
 - Clear all checkboxes to message all students.
- 2. Click the **More Options** icon at the top of the waitlist.
- 3. Click **Send A Message**, then select **Email**.
- 4. Define your audience in the pop-up window. Choose if you want to send the email to contacts or staff in addition to students.
- 5. Click Next: Add'l Settings.
- 6. Complete the **Additional Settings** and click **Next: Composer**.
- 7. Select a **Template** if desired and the email **Type** (plain text or HTML).
- 8. Enter an Email Subject Line and Message.
 - We recommend you compose your email message in the Jackrabbit email editor. If you copy/paste from another application (i.e., Microsoft Word), there may be hidden code that will affect how your email appears to your intended recipient.
- 9. Click **Attach File**, **Insert Image**, or **Choose from Dropbox** to attach files and add images if needed. See the Help Article **Email Attachments and Images** for more details.

- 10. Click Preview List.
- 11. The list shows everyone who will receive the email. Review the list and clear the checkbox for any person you want to remove.
- 12. Optionally, click the **Show Message** link to preview the message before sending.
- 13. Click **Send Now** to send the email right away or select**Send Later** to schedule the email to be sent later. See our Help article **Schedule an Email** for more information.

All Classes (Classes menu)

Email an Individual Class

- 1. Go to the Classes (menu) > All Classes.
- 2. Click the row menu > select **Email/Text Class** to open the **Email/Text Class** page. The class name and current enrollment are displayed.
- 3. Select a **Template** if desired and the email**Type** (plain text or HTML).
- 4. Enter an Email Subject Line and Message.
 - We recommend you compose your email message in the Jackrabbit email editor. If you copy/paste from another application (e.g., Microsoft Word), hidden code may affect how your email appears to your intended recipient.
- 5. Click **Attach File**, **Insert Image**, or **Choose from Dropbox** to attach files and add images if needed. See the Help Article **Email Attachments and Images** for more details.
- 6. Using the Search Criteria, select whether or not you want to include waitlisted students, future enrollments, and future drops.
- 7. In the Recipients section:
 - Select who to Send message to. You can send to Contacts, Students and Staff, Contacts and Students, Contacts and Staff, Contacts Only, Students Only, or Staff Only.
 - If you want to **Include mass email opt-out**, change the drop-down to Yes.
 - Select a reply email address from Email replies sent to, which includes the email addresses
 of all User IDs and Locations in your database. Note: The main email address in
 Organization Defaults is also sent a copy of the email.
 - Optionally, use the Send additional emails to drop-down to include selected User IDs or Location email addresses.
- 8. Click Preview List.
- 9. Clear the checkbox for any families you want to omit. You can clear the Check All header checkbox to remove every email address and select only specific families.
- 10. Click **Send Now** to send the email right away, or select**Send Later** to schedule the email to be sent later. See our Help article **Schedule an Email** for more information.

Email Multiple Classes

- 1. Go to the Classes (menu) > All Classes.
- 2. Select the checkbox in the 1st column for the classes you want to include in the email. To select all classes in the grid, leave the checkboxes in the 1st column blank.
- 3. Click the **Send a Message** (icon) and select **Email** from the drop-down menu.
- 4. Define your audience in the pop-up window and clickNext: Add'l Settings.
- 5. Complete the **Additional Settings** and click **Next: Composer** to open the **Message Classes** page.

- 6. Select a **Template** if desired and the email**Type** (plain text or HTML).
- 7. Enter a **Subject line** and **Message**.
 - We recommend you compose your email message in the Jackrabbit email editor. If you copy/paste from another application (i.e., Microsoft Word), there may be hidden code that will affect how your email appears to your intended recipient.
- 8. Click **Attach File**, **Insert Image**, **or Choose from Dropbox** to attach files and add images if needed. See the Help Article **Email Attachments and Images** for more details.
- 9. Click Preview List.
- 10. Clear the checkbox for any families you want to omit. You can clear the Check All header checkbox to remove every email address and select only specific families.
- 11. Click **Send Now** to send the email right away, or select**Send Later** to schedule the email to be sent later. See our Help article **Schedule an Email** for more information.

Emails sent to contacts and students will be retained in the family email history for 365 days (Misc tab > View Sent Emails). Currently, there is no log for emails sent to staff/instructors.

View Sent Emails

Emails sent from within Jackrabbit are maintained in the system for 365 days. This includes emails sent to families and staff members.

- Sent to Families Emails sent to your Families (contacts and students), either individually through their Family record, in mass from the Families (menu) > All Families > Send Message (icon), or from Families (menu) > Email/Text Families are found in each Family record on the Misc tab. Click View Sent Emails to see a list of all emails sent in the last 365 days.
- Sent to Staff Members Emails sent to Staff members, either individually through their Staff record, or in mass from the Staff (menu) > Email/Text Staff are found in each Staff record on the Misc tab. Click View Sent Emails to see a list of all emails sent in the last 365 days.

Click View to open the email for review.

To see all emails sent to your families and staff, use the Sent Emails Report (Reports menu > Find Reports > type in Sent Emails and click the search icon).

Sent Emails Report

The **Sent Emails** report provides you with a list of emails sent to your students, contacts, and staff, based on the filters (<u>Search Criteria</u>) you select. In addition, incoming emails sent to your organization from the Parent Portal *Contact Us* page are included in this report.

Go to Reports > Find Reports > Email/Text/Marketing (left menu) > Email (tab) > Sent Emails.

Emails sent from the Lead file are included in this report.

Report results are viewable by a list of all emails sentor by each recipient.

Sent emails remain accessible and can be viewed in the system for 365 days.

Review emails sent to your organization from families using the Parent Portal.

This report does not include automated system-generated emails (e.g., credit card receipts, notification emails) or future scheduled emails.

Search Criteria

You can filter the emails using any or all of the Search Criteria and Jackrabbit will compile the report to meet ALL of the criteria chosen.

The **Display Settings**:

- **Display a row for each email** (default) will display a list by the subject line of every sent email for the date range.
- **Display a row for each recipient** will display a row for each sent email, and the recipients.

Report Results

The report results can be further customized to show or hide columns of information, sort and filter columns, or modify column width.

- View email click on the 1st column Row Menu (icon) to open and view a sent email.
- **Recipients** click the **Recipients** link to open the **Sent Emails Detail** for a list of who the email was sent to.
- Refresh the data click the Refresh Grid (icon) to refresh the data in the grid.
- Export to Excel click the More (icon) to export the data in the grid to Excel.

If you select **Display a row for each recipient** as the **Display Setting**, there will be one row for every recipient for all the emails sent.

Refer to Work with Grids (Tables) in Jackrabbitfor more information.

Increase Your Email Delivery Rate

Jackrabbit sends out a large number of emails for our clients every day. A question we sometimes hear is, "Why are some of my customers not receiving emails?" It is important to understand the process of email before working towards a solution!

Before getting started, it's even *more* important to understand what you can do to avoid problems with delivery rates.

What You Should Avoid

Bad content: Avoid ALL CAPS and exclamation points !!!!! Don't use ared font when drafting your email; this is a common trick used by spammers.

Issues with HTML: When composing emails, it is sometimes tempting to save time by converting Microsoft Word files to HTML, but this should be avoided because it can corrupt HTML. Broken HTML is a red flag for spam and will be sloppy and unreadable by most email clients.

One big image: creating an HTML email containing an image with little or no text. Spam filters can't read images and will assume you're a spammer trying to trick them.

Spam words: Act Now, Percent Off, Free Offer, etc. Check out this great Hubspot article**The Ultimate List of Email SPAM Trigger Words**.

One of the most common causes of spam complaints from recipients is failure to recognize the sender of the message. See Add Jackrabbit to Safe Senders Listfor more information.

Understand the Email Process

Let's look at the route an email takes:

Step 1: Create and send an email

You compose and send an email in Jackrabbit, directing the email to our server.

Step 2: Jackrabbit servers process the email

The email is queued and sorted with financial emails (e.g., statements and receipts) being flagged as a higher priority. The email status will show in your database as *Pending*.

The emails are then sent to one of Jackrabbit's servers. The server processes and releases the email. As soon as it is delivered, the email will show as *Complete* in your database. The email is considered successful and is no longer controlled by Jackrabbit.

Step 3: The email travels via the internet

Now the emails are released to the internet, passing through several routers. A server examines the *to* address for validity and sorts it in the right direction. The *from* address is checked for good standing and to ensure it is not blacklisted.

Step 4: The email searches for its destination

As an email reaches the <u>domain address</u>, the receiving server must process it. Many emails are rejected because they look like spam. The domain server may also determine that the specific recipient doesn't live there. Different domain servers have different rules and different filter strictness.

Step 5: The email reaches its destination

If the email is successfully processed above, it is forwarded to the recipient's email program. It must pass through any rules or filters the recipient's email program (Outlook, Gmail, etc.) uses and any filters the recipient applied in their personal settings. Even though the email made it to the recipient's email program doesn't mean the email is sitting in their Inbox. It could be in another folder, including the *junk* or *spam folder*.

Improve Your Deliverability Rate

Your deliverability rate is the percentage of emails sent that are delivered to the recipient. The recipient's <u>ISP</u> and personal settings are the largest determination of your deliverability rate. However, you can take action to increase the likelihood of emails arriving at their destination.

Remove non-existent and undeliverable email addresses from your database. Reference the **Email Bounce** report.

Stay current with email communication best practices to avoid triggering spam filters.

Honor email opt-outs when sending mass marketing emails. Only include opt-outs for important notices like weather closures.

Use a recognizable *from* email address and name, accompanied by a clear and relevant subject line. The subject line could prevent email providers from sending your email.

Troubleshoot Problems with Email

There are many reasons why an email can be prevented from making it to the recipient. Use Jackrabbit to help you find out why customers aren't receiving your emails.

Reasons an Email May Not be Received

Unfortunately, there are multiple reasons why an email isn't received. Many issues cannot be researched by Jackrabbit, but these are some of the most common issues:

- The email was sorted into the recipient's spam folder. The recipient doesn't know they received it.
- The email was automatically deleted by the recipient's personal Spam rules.
- The recipient's Inbox is full and won't accept any more emails until some are deleted.
- The recipient no longer uses that email address.
- The recipient's Internet Service Provider (ISP) refused to deliver the email because the ISP thinks it is spam.
- The email address is not typed correctly.
- The email address is the contact's business email address. Some businesses block 3rd party redirected emails. Jackrabbit emails fall under this category.

If a family uses a business email address, have them ask their IT department to allow redirected emails from Jackrabbittech.com.

Troubleshoot Email in Jackrabbit

Jackrabbit allows you to easily emailfamilies individually or in a large group. When you have problems with emails check the following to help troubleshoot the issue:

- The family record shows if the contact hasopted out of mass emails.
- The family record holds a copy of emails sent to the family over the last 365 days. Check the status of an email sent to the family using the View Sent Emails button.
- The **Email Bounce** report provides a list of bounced email addresses to inform you of those returned to our server with an error.
- The Parent Portal allows contacts to view all emails you have sent to them over the last 365 days. Even if the email didn't successfully make it to the contact's Inbox, they can still view a copy here.
- Use the **Sent Emails Report** to see a list of emails sent to your students, contacts, and staff during a specified timeframe.

Encourage families to add *noreply@jackrabbittech.com* to their email contacts. This will help their email provider realize emails from Jackrabbit are not spam.

Sending a mass email uses Jackrabbit's Internet Service Provider (SP), which can be seen as spam by the recipient's ISP and block it from being delivered.

The correct domain name and IP address**must** be used. Refer to **Add Jackrabbit to Safe Sender List** for more information and a complete list of our IP addresses.

Use Email Best Practices

Sending emails is the best way to communicate with a number of families at one time, especially when you have important information to share. How can you ensure that families are receiving emails?

- Create the habit of running the Email Bounce report after sending an email. This helps you identify bounced emails immediately instead of waiting for families to report the issue.
- Remove invalid email addresses (found on the Email Bounce report) from contact records in your database to avoid future bounces.
- Send a test email to a contact's email address after removing them from the Email Bounce report to make sure emails are delivered.

Frequently Asked Questions

Expand/Collapse All

Q. What is email validation?

A. Email validation ensures that an email address is correctly formatted (for example, an email address that is missing the @ symbol is incorrectly formatted). When an incorrectly formatted email address is part of a mass email, it can stop the emails from being received. Jackrabbit has email validation in place in a number of areas and will notify you if you attempt to enter an incorrectly formatted email address.

Q. Does Jackrabbit integrate with any CRM systems?

A. Yes, you can connect Jackrabbit to many popular CRM systems using Jackrabbit's Zapier integration! Zapier is an automation tool that allows apps to communicate. Use Zapier to automate many workflows between Jackrabbit and your CRM. For example, a new lead in your CRM can automatically become a new family in Jackrabbit.

You can also export contact information from Jackrabbit manually. Use the **Email Listing Report**. Go to **Families** (menu) > **Family Reports** > **Email Listing**. From there, you can import your data into an email marketing service such as Constant Contact or MailChimp.

View a history of emails sent to families through Jackrabbit in the past 365 days. Go to the Family record > Misc (tab) > View Sent Emails.

Q. Will a family receive multiple emails if the contacts use the same email address?

A. When you send an email to a family or a group of families, a duplicate check is done to ensure that the email is not sent to the same email address multiple times.

Emails can now be accessed through so many devices. It only takes one instance of reporting Jackrabbit emails as junk to stop delivery. Your customers should check all of their devices to see if your emails have been sent to the Junk or Spam folders by

Email Bounce Report

mistake.

This report, found under the *Reports* (*menu*) > *Find Reports* > *Email/Text/Marketing* > *Email* (*tab*) > *Email Bounce Listing*, is a tool to assist you in identifying email addresses that are repeatedly undeliverable. Use the list to identify which email addresses need to be corrected in order for future emails to be delivered.

If you do not see this report option under the Reports menu, check your user permissions. (Gear icon > Settings > Users & Permissions > select a User > User Permissions left menu > Reports Category: Email Bounce Report).

The report lists the *Email Address*, *Current Status* (see *Status Definitions* below), *Type*, *First & Last Name*, *Family Name*, telephone numbers, # of *Failed Attempts*, as well as *Most Recent* and *First Bounce* time stamps.

Use the *Remove* checkboxes to clear the email address from the report once your corrections have been made. You will be asked to confirm that the owner of the email address wishes to receive email communications from you.

We recommend you run this report frequently and remove any blocked email addresses. If you check the box in the *Remove* column, the email address will be removed from the report after you make corrections.

Status Definitions

Bounced	Undeliverable; possible reasons could be an invalid domain or user, or that the user's mailbox is full or not accepting emails
DNS Problem	Unable to find the domain for the email address
Rejected	Rejected by the email service because the address was previously undeliverable
Undetermined	The response text could not be identified

Invalid Recipient	The recipient is an invalid email address or the error could not be determined			
Soft Bounce	The message soft bounced			
DNS Failure	The message bounced due to a DNS failure			
Mailbox Full	The message bounced due to the remote mailbox being over quota			
Too Large	The message bounced because it was too large for the recipient			
Timeout	The message timed out			
Admin Failure	The message was failed by SparkPost's configured policies			
Generic Bounce: No RCPT	No recipient could be determined for the message			
Generic Bounce	The message failed for unspecified reasons			
Mail Block	The message was blocked by the receiver			
Spam Block	The message was blocked by the receiver as coming from a known spam source			
Spam Content	The message was blocked by the receiver as spam			
Prohibited Attachment	The message was blocked by the receiver because it contained a prohibited attachment			
Relaying Denied	The message was blocked by the receiver because relaying is not allowed			
Auto-Reply	The message is an auto-reply/vacation email			
Transient Failure	Message transmission has been temporarily delayed			

Subscribe	The message is a subscribe request
Unsubscribe	The message is an unsubscribe request
Challenge- Response	The message is a challenge-response probe

Add Jackrabbit to Safe Sender List

In order to help ensure proper delivery of emails to your customers, they can add your organization to their *Safe Sender* or *Approved* list also referred to as a *Whitelist*.

Curious how to whitelist? Or tell your customers how to whitelist? Here is a great reference page to share with them: How to Whitelist Email.

Jackrabbit Email Server IP Addresses

All emails generated and sent from Jackrabbit are processed through our servers. For your reference our domain is **jackrabbittech.com** and our email servers IP addresses are:

50.112.150.23	52.43.181.109	192.174.90.254
52.43.115.229	192.174.90.253	192.174.90.255

Practice - Emailing Families/Students

Want to practice what you've just learned? Great!

- Go to https://app.jackrabbitclass.com/jr4.0/Login and log in with the credentials below for your Jackrabbit edition.
- Go through some or all of the practice scenarios below as they apply to you.

Edition	User ID	Password
Cheer	LMSCheer	Training1
Class	LMSClass	Training1

Dance	LMSDance	Training1	
Music	LMSMusic	Training1	
Swim	LMSSwim	Training1	

The Practice Database is refreshed each day at approximately 5:00 am Eastern Standard Time. Anything you enter will be erased at that time.

Send an email.

Families > All Families

- 1. Go to Families on the menu bar and select All Families.
- 2. Select the Active segment in the Status data visual or use the Filter Icon and add a filter for Family Status = Active (click Apply button).
- 3. Click the Send icon and choose Email.
- 4. Define the audience and select additional settings as needed. Click Next: Composer button to continue.
- 5. Select an email template such as #109 Payment Due in the Template field or create your own email from scratch by entering text in the Subject line field and in the Message field. If you are using the template, customize it with your facility name or logo and the day(s) you will closed/expect to reopen.
- 6. Click the Preview List button at the bottom.
- 7. When logged into your own Jackrabbit system, you will select Send Now after reviewing the Recipients List and the message in the Results section. When using the Practice Database, for security reasons, you do not have the ability to send emails.

Families > Email/Text Families

- 1. Go to Families > Email/Text Families.
- 2. Select an email template such as #109 Payment Due in the Template field or create your own email from scratch by entering text in the Subject line field and in the Message field. If you are using the template, customize it with your facility name or logo and the day(s) you will closed/expect to reopen.
- 3. In the Search Criteria section, add/change criteria settings to select the audience.
- 4. Refine the Recipients in the Recipients section, set the email address for replies, and select email addresses to receive a copy of the email. Recipients can be further refined by unchecking check boxes on the Preview List page.
- 5. Click the Preview List button at the bottom.
- 6. When logged into your own Jackrabbit system, you will select Send Now after reviewing the Recipients List and the message in the Results section. When using the Practice Database, for security reasons, you do not have the ability to send emails.

QUIZ - Lesson #5 - Emailing Families/Students

When you have worked through all of the articles outlined in the lesson, select the Take the Quiz button to be taken to the Lesson #5 Quiz where you can test your understanding of the concepts in this lesson. You will be asked to enter an email address for quiz results to be sent.

Quiz #5 - Emailing Families/Students

Number	Total	Points	Points	Points
of	Possible	Needed for	Needed for	Needed
Questions	Points	an "A"	a "B"	for a "C"

Return to Front Desk Staff Menu to continue to next lesson

Click here for more in-depth training (Supervisors and Managers - Lesson #13 - Emailing)

Click here to provide feedback for this lesson

Optional Topics - Lesson #5

Review the following articles if they apply to your position.

Customize / Edit a Jackrabbit Email Template

An email template contains basic information and formatting so that it can be re-used and edited whenever needed. Jackrabbit offers a comprehensive list of typically-used templates, each with full-color graphics and standard wording. Any of these templates can be edited and customized from the *Gear* icon > *Settings* > *Email Templates*.

Many of the templates have placeholder images for your business logo. You can easily delete the placeholder and replace it with your company logo.

Some of the information in the templates is sample content. Make sure you change all of the dates, times, locations, etc. in a template before you send it.

We have designed many GENERAL templates as well as INDUSTRY-SPECIFIC templates that have industry-specific content and images:

- 100's: General templates for any industry
- 200's: DANCE templates
- 300's: GYMNASTICS templates
- 400's: SWIM related templates
- 500's: CHEER related templates

Customize or Edit an Email Template

- 1. Go to the **Gear** icon > **Settings** > **Email Templates**. Alternately, go to the **Families** menu > **All Families** > **Email/Text Families**.
- 2. Click the **name** of the template on the *List Templates* page you'd like to customize. (You can see what any template looks like by clicking the **eye** icon.)
- 3. Make any changes (such as adding your logo, changing dates, etc.).
- 4. Click Save Changes.

Type in part of the Email Template name in the search box under the Name column to find the template you want quickly!

Add a Link to Your Parent Portal in an Email Template

- 1. Create a link to your Parent Portal:
 - Use this URL: https://app.jackrabbitclass.com/jr3.0/ParentPortal/Login?orgID=XXXXXX
 - Replace XXXXXX with YOUR Jackrabbit Org ID# (Gear [icon] > Account > My Account > Your Org ID)
- 2. Highlight the text that you want to convert to a link in the email template.
- 3. Click the *Insert/Edit Link button* in the email editor toolbar.
- 4. Add the Parent Portal link, you created in step 1 to the URL field and clicl**OK**. This will change the text to a link.

Add Your Organization's Logo in an Email Template

- 1. Go to the **Gear** icon > **Settings** > **Email Templates**. Alternately, go to the **Families** menu > **All Families** > **Email/Text Families**.
- 2. Locate and click the email template you would like to update.
- 3. Place your cursor exactly where you want your logo to show in your email.
- 4. Select one of these options to add the logo file to the email template:

Use the Insert Image button under <i>Jackrabbit</i> files	 Click Insert Image. Upload a logo file in the top section of the Insert Image window. The logo will display under Select files, click the file and you will see a check mark. Click Insert 1 Image. The logo will be inserted into the email. Highlight the image to resize it when needed.
Use the Insert/edit image button in the email editor	 Your logo image must be located somewhere on the internet so you can copy the URL link location to use this option. Click Insert/edit image. Enter a URL into the Source field, and add description and dimensions as needed. Click OK. The logo image can be sized once you have placed it into the Message area.

5. Click **Save Changes** when you are done editing the email template.

It is also possible to edit an email template immediately before sending it by selecting it from the list of drop-down choices in the Email editor and making changes to the body of the template prior to sending. **Note:** This type of temporary edit is not saved to the template for future use and is only sent to the recipients selected.

Example

Your school is closing on a Tuesday due to inclement weather, and you need to notify families of students enrolled in Tuesday classes. In *All Families* filter for students enrolled in Tuesday classes only *Enrollment > Days - Select all that apply*, click *Send Message* (icon) and define your audience. Select the 113 Weather Closing template. Update the day and date of the closing within the message.

By editing the template here, the email recipients receive the edited information but the information is not saved to the template for future use.

Frequently Asked Questions

Expand/Collapse All

Q. I accidentally deleted one of the professionally designed templates. Can I add it back?

A. It's possible to delete one of the professionally designed templates (using the Trash Caricon), but don't panic. If you realize that you did this in error, contact Support and they will provide instructions for you to re-create it.

Zippy AI - Your Jackrabbit Email Assistant

Step up your email game with **Zippy Al**. Say goodbye to writer's block and hello to effortless communication!

Zippy AI is an artificial intelligence-powered email assistant available in the email editor in Email/Text Families (from the Families menu). It helps you craft emails with ease, saving you time and energy. Whether you're a seasoned AI pro or just getting started, this article will walk you through everything you need to know about using Zippy AI to compose emails like a champ.

Enhance customer engagement with captivating emails.

Increase efficiency; let AI craft your messages in seconds.

Personalize messages with class-specific details that Zippy AI pulls from the Class record.

There are three steps to writing a message with Zippy AI.

Prompts are instructions or questions used to tell Zippy AI what kind of email you want to compose and what information to include.

Some examples of what you could ask Zippy AI are:

- "Compose an email to announce our upcoming dance recital."
- "Write an email about our new Advanced Tumbling class."

Several ideas are provided that will pre-fill the prompt for you: Newsletter, Birthday, Congratulations, New Class, Announcements, or Complaint Response.

Prompt

If you are composing an email about a specific class, select the class from the drop-down, and Zippy AI will automatically retrieve and insert relevant class details from the Class record directly into your email \square .

Retry

• Use the Retry button to reject the initial draft and generate a completely new draft of the message using your original prompt.

or

Revise

Retry/Revise/Restart

 Use the ideas for Length (Shorten, Lengthen), Tone (Formal, Conversational, Humorous, Empathetic), and Audience (Family, Parent, Student), add further instructions in the Ask Zippy to write any type of message field, or do a combination of both to generate a revised draft.

or

Restart

Bypass the draft completely and start a new message using the New Message option in the Ideas for you section.

Use the Message	When you are happy with your revisions, select Use this message to copy the message into the email editor. There, you can customize it further by replacing any brackets and placeholder text with your own information, adding a Subject line, changing any brackets and placeholder text to your own details, adjusting formatting, and making any other changes you need.
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Example

In this example, we are going to announce a new class, Advanced Tumbling—M/W 6:00, that has been added to our 2023-2024 schedule.

- 1. To access the Zippy Al Assistant, go to the Families menu > Email/Text Families and select Write with Zippy.
- 2. In the Zippy AI Assistant modal, select the class from the Class drop-down.
- 3. Choose **New Class** in the *Ideas for you* section to add the prompt, and click the **Send** icon () to have Zippy AI generate a draft message.
- 4. Let's refine our message by asking Zippy AI to shorten the message and add the instructor and tuition information.
 - In the *Ideas for you* section, click **Length** and select the **Shorten** option to pre-fill the prompt.
 - Add the additional request to include the instructor and tuition fee to the prompt.
 - Click the **Send** icon () to have Zippy AI generate a revised draft of the message.
- 5. Our new, shorter message now includes information about the instructor and the tuition fee, and we're happy with the revision. Click **Use this message** to add the message to the email editor.
- 6. In the email editor, add your **Subject line** and customize the body of the email, replacing any placeholder text and brackets with your information.
- 7. Once your message is polished to your liking and you've added any Jackrabbit files or Dropbox

attachments, use the **Search Criteria** to select your recipients. Preview your message list and then choose to send it now or **schedule** it to be sent later.

Be sure to check the email for accuracy before sending it - Zippy can occasionally make mistakes.

Upload and Manage Jackrabbit Files

Jackrabbit offers 1GB of file storage free of charge! The types of files that can be stored and added to your emails are:

- Image Files Restricted to web compatible types ending in: .jpg, .jpeg, .gif, and .png.
- Files Attachments Allowable extensions: .txt, .pdf, .doc, .docx, .xls, .xlsx, .ppt, .pptx, .zip, .rar, .avi, .mov, .mp3, .mp4, .jpg, .jpeg, .gif, .png, .tiff, and .bmp.

It's easy to upload files. In the email *Message* section click either of the *Jackrabbit files* **Attach File** or **Insert Image** buttons and then drag the file you want to upload from your computer into the blue box in the **Attach File** window. Alternatively, you can click the text "Click here to choose a file" to see a traditional file browser where you can select the file to upload.

The User ID must have the permission Tools: Upload a File in order to see the Upload Files section.

Once a file has been uploaded, it will appear in the bottom section. Use the Select Files filter to quickly locate an uploaded file or sort by Date, Name, or Size.

The progress bar indicates how much of your allotted space (1 GB) has been used. Periodically remove older files to free up space. To delete a Jackrabbit File hover over the file icon and click the 'X' icon. **Note:** The User ID must have the permission Tools: Delete a File in order to see the 'X' icon.

Images can be resized once inserted into the email by dragging the corner to adjust the size. It is a good idea, however, to resize them PRIOR to uploading them so that you do not use up your cloud storage unnecessarily.

Schedule an Fmail to be Sent at a Later Time

Emails can be scheduled up to 90 days in the future using the Send Later button on the email Preview screen.

When you preview an email that was created in Jackrabbit, you have the option to send the email immediately or schedule the email to be sent at a later date/time.

An email scheduled to be sent on a future date will only include recipients that matched your selection criteria at the time you created the email. It is not updated, prior to being sent, to include any students who enrolled after you created the email, nor will it exclude any students who may have dropped since that date.

Schedule Email to be Sent Later

- 1. Go to the Families menu > All Families.
 - All your families will display in the grid.
 - Use the filter, when applicable, to narrow down the family list.
 - Leave the 1st column in the grid unchecked to select all families or check the boxes for the families to be included in the email.
- 2. Click the **Send Message** icon and define the audience in the pop-up window.
- 3. Click Select.
- 4. Compose your email and select the additional **Recipients** from the list shown.
- 5. Click **Preview List**.
- 6. Clear the checkbox for any email address you don't want to receive the email.
- 7. Select **Send Later**.
- 8. Select the **Date** and **Time** you want the email to be sent.

Note: The email will be sent based on the Time Zone designated under the Gearicon > Settings > General > Organizational Defaults (left menu) > Time & Date Settings.

9. Click Send Later.

You will receive a confirmation that your email has been scheduled.

Preview, Edit, or Cancel a Scheduled Email

The **Scheduled Emails report** includes icons that allow you to edit the email content, preview the list of recipients, reschedule the email and delete the email.

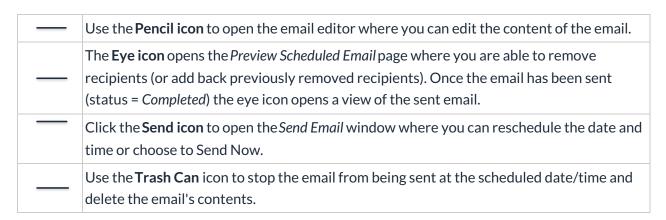
A *Scheduled Emails* alert on the Executive Dashboard keeps you notified of pending scheduled emails and provides a link to the Scheduled Emails report.

You can also get to the Scheduled Emails report from the Reports (menu) > Email/Text/Marketing (left menu) > Emails- Scheduled.

The User ID permission "Emails - Scheduled" (in the Reports category of permissions) controls a User's access to scheduled emails. Edit a User's permissions from the Gear (icon) > Settings > General > User IDs (left menu).

The Scheduled Emails report lists all emails scheduled using the Send Later button. The current status of the email (Scheduled or Complete) is displayed along with the number of recipients, the type of email (where in Jackrabbit it was created), the email subject, date/time information, and the User ID of the person who created the email.

Use the icons to work with the scheduled email.



While you can't add any **new** recipients to a scheduled email, you can remove recipients that are scheduled to receive the email or add back recipients that you removed in a previous edit to the recipients of the scheduled email.

QUIZ - Optional - Lesson #5 - Emailing Families/Students

When you have worked through all of the articles outlined in the lesson, select the Take the Quiz button to be taken to the Lesson #5 Quiz where you can test your understanding of the concepts in this lesson. You will be asked to enter an email address for quiz results to be sent.

Quiz #5 - Optional - Emailing Families/Students

Number of	Total Possible	Points Needed for	Points Needed for	Points Needed
Questions	Points	an "A"	a "B"	for a "C"
5	5	4	4	3

Return to Front Desk Staff Menu to continue to next lesson

Click here for more in-depth training (Supervisors and Managers - Lesson #13 - Emailing)

Click here to provide feedback for this lesson